

## WHAT ARE THE AWARDS ALL ABOUT?

In April next year, more than 700 guests from over 170 like-minded businesses will be present at the 2022 Business Moneyfacts Awards. This glittering ceremony welcomes major providers and brokers to the biggest night of the year for the industry, attracting high-level attendees from a range of business and commercial finance companies. The 2022 edition of the awards sees us return to the hugely popular Evolution London for another spectacular evening.







Giving your support as a sponsor is an excellent way to raise the profile of your organisation with key people in the business and commercial finance market. There are several sponsorship options available to suit different budgets.

In addition to the packages as outlined in this document, all sponsors will receive:

- Mentions in event communication prior to the ceremony, including guest and host emails and on social media.
- Logo on the opening awards sting at the ceremony.
- Mention by the award's host in the ceremony script.



## EXCLUSIVE DRINKS RECEPTION SPONSORSHIP SOLD



Sponsorship of the champagne reception (VIP and standard areas) will ensure your brand is central as guests' excitement builds for their evening of celebration.

- A premium table for 10 guests at the awards ceremony with priority seating and a VIP reception area.
- Exclusive sponsorship with your company name associated with the reception. For example, 'Business Moneyfacts Awards Drinks Reception sponsored by...'.
- Customisation of the relevant area to include:
  - Exclusive pop-up banners with your logo as guests arrive in both drinks receptions
  - Single colour logo branding on the glass in the VIP mezzanine visible from the entrance atrium and standard drinks receptions as well as from within the VIP reception.
  - Moving logo gobos projected on the VIP reception floor and the standard reception walls.
  - Exclusive rights to place/distribute promotional material or gifts in the area (subject to organiser's approval).
- Company logo and mentions in all awards promotion, including:
  - advertising in Business Moneyfacts throughout the sponsorships lifecycle
  - on the awards website header
  - on email campaigns promoting the event
  - on tickets to the event
  - on the awards programme/menu
  - on event signage
  - on social media posts in the lead up to the event and post-awards.

## EXCLUSIVE AFTER-SHOW PARTY SPONSORSHIP

After the excitement of the ceremony itself, our guests always look forward to the post-awards party, with our great variety of activities, music and dancing. Your brand will be at the centre of their memories of a great night out!

- A premium table for 10 guests at the awards ceremony with priority seating and a VIP reception area.
- Exclusive sponsorship with your company name associated with the post-awards party. For example, 'Business Moneyfacts Awards post- awards party sponsored by...'.
- Customisation of the relevant area to include:
  - Branding on or by activities and games in the post-awards area.
  - Moving logo gobos projected on the post awards area floor and walls.
  - Exclusive rights to place/distribute promotional material or gifts in the area (subject to organiser's approval).
- Company logo and mentions in all awards promotion, including:
  - advertising in Business Moneyfacts throughout the sponsorships lifecycle
  - on the awards website header
  - on email campaigns promoting the event
  - on tickets to the event
  - on the awards programme/menu
  - on event signage
  - on social media posts in the lead-up to the event and post-awards.



### BROKER CATEGORY SPONSORSHIP



Our broker category sponsorships allow you to be clear about your support of the broker community.

The broker categories are as follows, with sponsorship limited to one organisation per category:

- Commercial Mortgage Introducer of the Year **SOLD**
- Commercial Finance Specialist Distributor of the Year **SOLD**
- Bridging Finance Introducer of the Year **SOLD**
- Asset Finance Broker of the Year **SOLD**
- Invoice Finance Broker of the Year **SOLD**
- Buy-to-Let Mortgage Broker of the Year **SOLD**
- Development Finance Broker of the Year. **SOLD**

- Branding in each Business Moneyfacts publication where mention of these award categories is made, including editorial features and inhouse advertising (up until April 2022).
- Branding throughout the entry process, which will be communicated to advisers via the publication as well as our own subscriber and contact base.
- Monthly mentions on social media (LinkedIn and Twitter) in the lead up to the announcements.
- Specific social media coverage on the day itself, including logo and mention on the announcement video. This will be posted after the live announcement at the event, so that you can also do your own social media coverage around your support of that category.
- Your logo on the winner, highly commended and commended certificates for your chosen category, which will be presented to the successful firms.
- Sponsor name on the winner, highly commended and commended trophies presented to the successful firms.
- The opportunity for a senior executive to present the winner's trophy for your chosen category at the Business Moneyfacts Awards.
- The opportunity for a senior executive to record a video to be posted on social media straight after the category announcement where you can congratulate the winners and/or cover why you choose to support the sector.

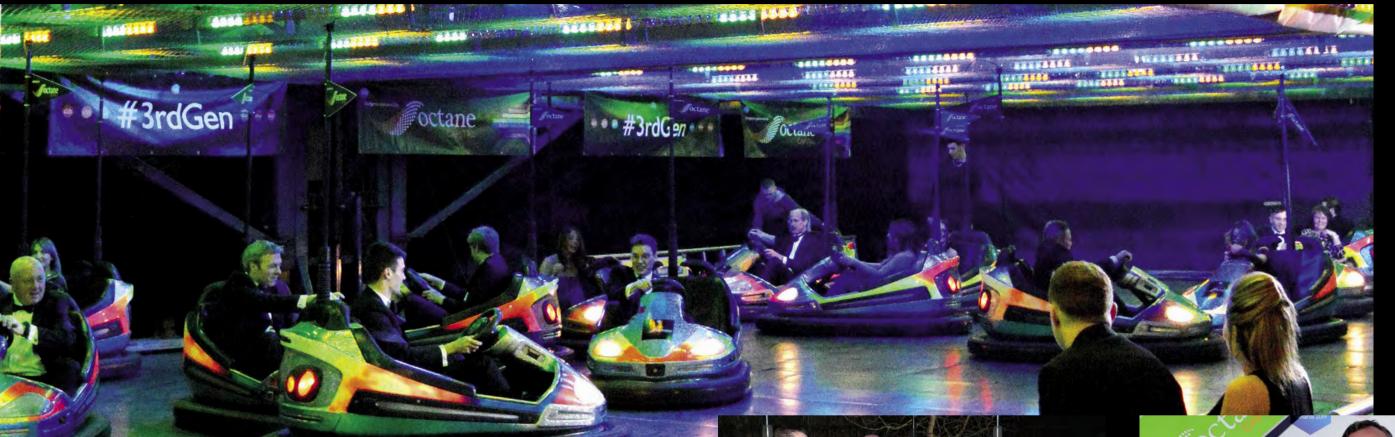
### LENDER CATEGORY SPONSORSHIP

Our lender category sponsorship allows you to be clear about your support of the lender community. Please get in touch with cbetts@moneyfacts.co.uk to find out how you can put your business in front of the movers and shakers of the industry. Sponsorship is exclusive to one organisation per category.

- Branding in each Business Moneyfacts publication where mention of these award categories is made, including editorial features and inhouse advertising (up until April 2022).
- We will work with you around the testimonial process for your sponsored category, ensuring that key contacts and potential contacts are engaged in the process and are aware of your support for this sector.
- Monthly mentions on social media (LinkedIn and Twitter) in the lead up to the announcements.
- Specific social media coverage on the day itself, logo and mention on the announcement video. This will be posted after the live announcement at the event, so that you can also do your own social media coverage around your support of that category.
- Your logo on the winner, highly commended and commended certificates for your chosen category, which will be presented to the successful firms.
- Sponsor name on the winner trophy, and logo on the highly commended and commended trophies presented to the successful firms.
- The opportunity for a senior executive to present the winner's trophy for your chosen category at the Business Moneyfacts Awards ceremony.
- The opportunity for a senior executive to record a video to be posted on social media straight after the category announcement where you can congratulate the winners and/or cover why you choose to support the sector.



# AFTER-PARTY DODGEMS SPONSORSHIP



At Evolution London, we have the opportunity to offer the on-site dodgems attraction for sponsorship. This installation is accessible directly from the main event space and is guaranteed to be popular with guests. It will open once the ceremony is complete and run until Tam.

- Options to include either a standard or premium table for 10 at the awards ceremony.
- Branding on banners surrounding the dodgems floor.
- Branding on each dodgem, covering a triangular flag and vinyl on the body of the dodgems themselves.
- Branding on a banner at the queuing area for the dodgems (within the main event space).
- Photographer dedicated to the dodgems queue and activity.
- Photographs shown on the main stage screen during the night.



## ARRIVAL EXPERIENCE SPONSORSHIP **SOLD**

With the sponsorship of our blue carpet arrival area\*, your brand will be part of guests' first experience of the awards, as they walk up to the brightly lit approach to join us at Battersea Evolution. With flambeaux torches on each entrance, our 'BMF blue' carpet and a branded backdrop where guests will experience our paparazzi photographers, the excitement of the night will be ramped up from the very beginning.

- The sponsored entrance area will be dressed with 'BMF blue' carpet, with flambeaux torches at each entrance.
- There will be a backdrop by the VIP and standard entrances, which will include the sponsor's logo/branding along with the Business Moneyfacts Awards branding.
- There will be paparazzi present to "pap" guests against the backdrop as they arrive for the awards, with photographs available to guests after the event.
- The sponsor will be mentioned in all event information emails to guests/table hosts where we outline the schedule for the night.
- There will be dedicated social media posts in the lead-up to and after the event.
- \*carpet colour can be changed to your own corporate colours.





## MULTIMEDIA SPONSOR SOLD



In 2021, the Business Moneyfacts Awards hashtag (#BMFAwards) reached almost I million potential impressions during the 48 hours of the event day and the day after. There is a desire among event guests to get their tweet displayed and up on the big screen where other guests will also be able to see it. With this in mind, we are pleased to offer the opportunity of a multimedia sponsor at this year's event.

### This package will include the following:

- The opportunity to include a standard or premium table for 10 at the awards ceremony.
- Branding on the event Twitter wall, which will display fully moderated guest tweets and images that use the event hashtag during the three-course event dinner. This is an attractive concept as it is a way to stimulate engagement among event guests and generate a buzz around the room as they spot their own posts.
- We will work with your representative to promote your own social media around the event, which will also be displayed throughout the evening.
- Branding featured on the 75-inch plasma-screen table plans that direct guests to the correct table during the drinks reception. (These screens can be used after the ceremony to continue to display the twitter wall).
- Your business twitter handle to be used by the event team's social media to announce your sponsorship in the lead up to the event.
- Your logo displayed in the event programme.





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